**Abhishek Paliwal**

**Portuguese Translator/Interpreter/Assessor/Trainer**

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**My objective is to earn knowledge and succeed in a environment of opportunities and earn a job which provides me job satisfaction and help me to contribute in the growth of an esteemed organization and achieve my personal goals.**

# An Overview

* Competent individual with ‘B.E. from **Crescent Institute of Technology , Bhopal** , Rajiv Gandhi Technical University ( **M.P.** ).
* Currently working as a **Portuguese Language Expert** in **INNOVACCER MANAGEMENT PVT. LTD. , NOIDA**
* A Freelance Portuguese translator having **1.5 years** of experience in translating.
* Experience in **Portuguese Assessor and Trainer , Interpreter , Consecutive Interpretation** , **Recruiting the students for MNCs** , testing their written and speaking fluency in Portuguese.
* Able to translate documents from all the verticals such as **financial, engineering, tourism,** **chemical, IT, Legal etc.**
* Possess sound knowledge of **networking** and **Network Security.**
* Having **1.5 years** of experience in **International and Corporate Sales.,**
* Ability to **work under pressure** to meet guidelines, **willingness to travel**, good communication skills , a **effective Team player** with good planning and execution skills, **flexible to adapt** with the environment.

**Technical skills**

* **Programming Languages** : C, Java, .Net , Python , R
* **Languauge Proficien**y : Portuguese, English,Hindi
* **Operating System** :Windows 2000/XP/Vista/7, Linux.
* **IDES**  : Microsoft Visual Studio 2010, Eclipse
* **Database** :My SQL, MS-Access,
* **Training :** CCNA

**Scholastics**

* **B.E. (Computer Science & Engineering), 2011**
* Crescent Institute Of Technology, Bhopal , **Rajiv Gandhi technical Technical University**, M.P. **73.9%.**
* **Class XII, 2007**
* Agra Public School, Agra, **64%.**
* **Class X, 2005**
* Agra Public School, Agra**, 64.2%.**

**Advanced Portuguese Certification B1**

**Embassy of Portugal , New Delhi 2015**

**Beyond Academics**

* Certificate from **Bhartiya Vidhya Bhavan, NEW DELHI**  in **PORTUGUESE**
* Got 363rd rank in **National science Olympiad** , 2004
* Won first prize in inter-school debate and speech competition **( Hindi & English )** Continuously for two years.
* Won first prize in ellocation competition.
* **IMPORT-EXPORT PROCEDURES & DOCUMENTATION FROM-**

**NIESBUD( National institute of entrepreneurship and small business development ) noida**

**AMA ( Ahmedabad management association ) ahmedabad**

* Experience of **International and Corporate Sales** with certificates as –

**VmWare Sales Professional 2013 VSP 5.0**

**SYMANTEC DLP Prevention 2013 Sales Expert**

**SYMANTEC BACK UP EXEC 2013 SALES Expert.**

**Organization experience**

* **Innovaccer Management Pvt Ltd , Noida ( Currently Working )**

**Portuguese Language Expert :** I am responsible to interact with **Portuguese** customers , translate the given documents which came from all verticals as it is a **Data Analytics Company**, we are required to translate the databases and coordinate with the **Portuguese**  customers.

* **Freelance Portuguese translation ( February 2014 to August 2015):**

Still Working as a **Freelance** **Portuguese Recruiter and Trainer**  , **recruiting the students** **for MNCs** , testing their written and verbal Portuguese skills

I am responsible for the **Portuguese translation** from English to Portuguese and vice –versa , **subtitling, proof-reading ,interpretation, consecutive Interpretation , Voice- Over interpretation etc.**

Experience in translation of documents in different industry domains e.g.- financial, engineering, IT, chemicals etc. with a expertise on technical documents as a engineer.

Worked with companies such as **SOMYA Translators** for Portuguese translation on the account of different companies such as **PETROBRAS, BERKEM** etc.

* Working as a **Portuguese Assessor and Trainer**  , **recruiting the students** **for MNCs** , testing their written and verbal Portuguese skills

**Taarak India pvt ltd. – Business Development Executive( JULY 2012- JULY 2013 )**

Taarak India Pvt. Ltd is a Core Network Security Company from Delhi region, I am responsible to Develop a new business and handle our previous large enterprise customers such as HERO MOTOCORP. HONDA , INDIABULLS , SMARTCUBE etc. and sell security products such as Checkpoint, Cyberoam, McAfee, Kaspersky, Fortigate , F5, Barracuda , Pineapp.

Responsible for **Corporate Sales, team work, Punctuality,Team management .**

* **CCS Computers Pvt. Ltd.- Business Development Executive ( OCTOBER 2013- FEBRUARY 2014)**

CCS Computers Pvt. Ltd. Is a 20 year old company with having more than 200 employees. It is an ISO 9001-2008 CMMI LEVEL 3 company .

I am responsible for **International and corporate sales .**

**Personal Dossier**

Date of Birth : 09th March , 1989

Languages Known : English, **Portuguese**,Hindi

Hobbies **:** Reading novels, football , plays and drama , music.

**Declaration**

I hereby declare that the above mentioned details are true to the best of my knowledge and belief.

**DATE**

**PLACE:** **Abhishek Paliwal**